



*The Lucas Estate
Indianapolis, IN*



CONSULTING SERVICES

CONSULTING SERVICES FOR LANDSCAPE ARCHITECTS



Unrivaled Sourcing Options: Listerman & Associates specializes in sourcing the unique, unusual, and eclectic or, quite simply, the Hard-to-Find.

Through our network of more than 150 certified nursery partners, and our constant personal field visits and quality inspections we provide our customers with an unparalleled access to one of the largest inventories of quality plant materials available anywhere. We actually visit the nurseries!

Proudly, we've formed these business relationships over three decades. We not only work for you, the landscape architect, but for the nursery to provide expertise in determining production varieties, styles and quantities. As a result, we have the ability to deliver hidden or untouchable inventories to make your project stand out from all the others. This sort of unique access will set you apart from your competition, giving you the opportunity to further highlight your reputation for excellence within the industry.

On-Site Services: Quality consulting for your team at your location.

We offer one-on-one or group services, ranging from analysis and advice for specific projects to in-depth educational seminars that can be customized to meet the exact needs of your team.

Educational Seminars

Our seminar topics range from 'New varieties 'what is true and what is propaganda' to what are the required cultural parameters of plant stock from growing to harvest to final planting. We also have an in-depth presentation on "Believe nothing that you see and only half of what you read about plants on the Internet".

This presentation reveals the trusted sources regarding plant reference materials and what is fact and what is fantasy.



*The Greene
Beavercreek, OH*



Pre-and-Post Design Project Assessments: Save money, time and reduce stress.

With more than 75 combined years of nursery production and sales experience, we've seen what works and we also know what doesn't. Our assessments focus on two areas:

Pre-planning meeting – Choosing, evaluating and interacting with your vision we can assist in specifying the correct plant material based upon hardiness as well as plant cultural requirements for your project. Assessments that are completed early in your project's life save you time and money up front and help to prevent disappointments, once the project is let out for bid.

Site visits and evaluations – Job site visits prior to or after the project has started are available to evaluate any possible issues with the site or plant material. So if a visit to your project site is needed we can make that happen.

Custom Tours: Take advantage of private, personalized nursery visits.

Having been cultivated over a span of 30 years, our relationships with our nursery partners are driven by deep trust and integrity. By special arrangement, we can provide you and your team with customized tours of nurseries that normally don't allow tours or field tagging of their plant materials. Your ability to access these one-of-a-kind core services will continue to separate your business from the competition.

Pre-emptive Inventory Analysis: Don't let the landscape contractor dictate what gets planted.

How often do you hear 'I can't find the plant or plants you specified so can I substitute?'

Based upon the access to over 150 nurseries and an intimate knowledge of the industry, we are totally capable of sourcing the plants that you first envisioned for your project. If there is a question on viability, availability or survivability, we are here to help develop a plan that keeps your vision on track.



Contract Growing: Locking in future inventory availability and quality.

Our Contract Growing program allows you the benefit of knowing that your inventory is being grown to match your precise expectations. As a result, any questions regarding quality or availability are virtually eliminated. We'll also advise you regarding any and all industry trends that can affect your grow choices. Depending on the scope of your projects, we offer Contract Growing options that range from one to five years in length.

Photography Services: See plants on-site, showing scale and multiple views.

A growing number of customers who utilize our consulting services like to take advantage of our plant photography services. Providing you with an absolute sense of certainty regarding the inventory you'll be receiving, we'll provide a range of images taken at the nursery, including but not limited to representative shots with multiple angles and a clear sense of scale.

JIT Logistics: Custom staging and delivery for your plant materials.

Our Just In Time Logistics services begin the moment your order is placed. They cover everything from ongoing progress updates on your order's status, to the machinery and equipment we'll use to dig and transport your plant materials. We'll make sure that your orders are staged, combined and timed, so that you'll experience the minimum in downtime for your crew at the site. We can even help guide you with best in class unloading techniques. We can help with all the necessary logistics from ball size, ball weight and load percentage charts.

Listerman Consulting Services for Landscape Architects are available individually or, in any combination. The durations of engagement are as follows:

- Hourly
- Half-Day
- Full Day
- Week
- Project
- Monthly Retainer

Call us at 937-426-6301 to discuss your needs and get a free quote on your best option.

